



THE ELITE WEALTH MANAGER

BUILD A SIMPLE AND ELEGANT WEALTH MANAGEMENT BUSINESS

RESOURCES AND BONUSES

BARRY GARAPEDIAN

MAGIC SQUARE

VIDEO TRANSCRIPTION

Barry Garapedian: All right everyone. I am excited to be here. I've gotten many, many, many calls on the answers to the magic square, and I'm going to show you the secret of how you're going to perform the magic square. So, let's start off.

You're going to have a box like this. There are 16 spaces, all blank. You're going to start out this way. Let me tell you how it works. I'll get right into it. This next piece is really simple. You see these numbers? 1, 12, 7, 11, 8, 2, 5, 10, 3, 4, 6, 9. 12 numbers. They're always the same. You are going to memorize these numbers. That's the first step. The second step is the easiest part. Let's take an example of 50. We put 50 up here. How are you going to fill in these empty boxes? And that's all you have to do. Those are the variable boxes. That's always going to be different.

So, you ask a person to give you a number between 1 and 100, and let's just say they say 50. I put 50 on the board. What I'm going to do in my mind is I'm going to subtract 20 from 50 which gives me 30. I'm going to put 30 right here. The next box is one minus 30, 29, the next box under here is plus two, 30, would be 32 the next box that's empty right here is plus one. It'd be 31. Guess what? All the numbers adding up horizontally equal 50. They all equal 50. Vertically 50, diagonally 50, diagonally 50. These four equal 50, these four equal 50, these four equal 50, these four equal 50. The corners equal 50. The middle four equal 50.

So, let's do it again. Real, real simple. We're going to do it from a blank page right here. It's blank. Remember, you have to memorize the 12 numbers. We're going to use... let's just use a different number just for fun. Let's use a number like 74. I put 74 up here. In my mind... I'm not writing this down... but in my mind, what am I going to do? I'm going to subtract 20 from 74 which gives me what? 54. 54 is going to go right here, right there. I memorize 1, 12, 7, 2, 1 less, 53, 8, 11, 5, 10, 3, 2 above, 56, 4, one above, 55, 6, 9. Variable boxes are here, here, here, and here. Let's add them up. Equals 74.

So, a couple tidbits. The number has to be greater than 21 and less than 100 so the numbers that are in play are 22 through 99. If someone says 10, c'mon, give me a better number, give me a tough number.

So, you can't do 10 unless you get into negative numbers. So, it has to be more than 21, so that numbers in play 22 to 99. And you can use this in a variety of ways. I have used this in many, many applications. I'm sitting at lunch with a CPA and I might do this on a napkin. You can use it and frame it any way you want.

But the key is to make it fun and interactive. I oftentimes will ask someone, give me 30 seconds on the clock and I'm going to do something 10 times tougher than the Rubik's cube, and you

VIDEO TRANSCRIPTION

present it. So that's it. I encourage you all try it. It's as simple as it is right here, but you do have to practice it. I wish you the best.